



HASANAIN ALAA

PHARMACIST | MEDICAL
REPRESENTATIVE

CONTACT



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Karbala – Al Mualmeen, Iraq

LANGUAGES

Arabic

Native

English

Certified

SKILLS

Clinical & Pharmacy

- Prescription Dispensing
- Medication Safety
- Patient Counseling
- Inventory Management
- Drug Information

Sales & Field

- Territory Management
- HCP Relationship Building
- Clinical Communication
- Trainee Supervision
- MS Office & Digital Tools

CERTIFICATIONS

- T.O.T Level 1 - ABIT (2025)
- Certificate of Excellence, Top 8 Al-Ameed University (2024)
- Int'l Exhibition Participation Zakho University (2024)
- Basic Life Support (BLS)
- English Language Test (2024)
- Arabic Language Test (2024)
- National Computer Test (2025)
- E-Services & Digital Marketing (2025)

SUMMARY

Pharmacist and Medical Representative with hands-on experience promoting pharmaceutical brands to healthcare professionals across the Karbala, backed by a strong clinical foundation in dispensing, patient counseling, and medication safety. Skilled at building lasting relationships with physicians and pharmacists and communicating clinical data clearly to support prescribing decisions. Top-8 graduate at Al-Ameed University.

PROFESSIONAL EXPERIENCE

Medical Representative

Dec 2025 - Jun 2026

Pharma International Company, Karbala

- Built and maintained relationships with physicians and pharmacists across the Karbala territory to grow brand awareness and support prescribing decisions.
- Communicated clinical data and product benefits directly to medical staff at hospitals, clinics, and pharmacies.
- Planned daily facility visits across the territory to meet sales targets and expand regional market presence.

Pharmacist

Feb 2025 - Dec 2025

Imad Razak Alyasari Pharmacy, Karbala / Al Hur

- Dispense medications and counsel patients on safe, effective treatment as a full-time community pharmacist.
- Manage daily operations, including inventory control and expiration monitoring.
- Train, supervise, and evaluate pharmacy trainees.

Trainee

Dec 2023 - Mar 2024

Zakaria Badri Pharmacy, Karbala / Al Hur

- Validated and dispensed prescription medications in compliance with safety regulations, building a solid foundation in patient care.

Trainee

Mar 2022 - Aug 2023

Naba Alkhayr Pharmacy, Karbala / Al Mualmeen

- Advised patients on OTC medications and everyday health needs, strengthening consultation and customer-service skills.

EDUCATION

Bachelor of Pharmacy

2019 – 2024

University of Al-Ameed, Karbala

- Graduated 8th of 65 in class; strong foundation in pharmaceutical sciences and clinical practice.

AFFILIATIONS

- Member, Pharmaceutical Media Committee — Pharmacists Syndicate, Karbala